

CALL FOR ENTRIES

THE ELGAR ENCYCLOPEDIA OF CROSS-CULTURAL MANAGEMENT

We are excited to announce that we are publishing a first edition of the *Elgar Encyclopedia of Cross-Cultural Management*, edited by Audra I Mockaitis and Lena Zander. This is an opportunity for our community of scholars to develop a key reference on the field in its entirety.

We are seeking contributions on various topics in the field of cross-cultural management.

The Encyclopedia will contain entries describing key theories, concepts, methods, and empirical contributions in the field of Cross-Cultural Management. Entries are 1000-4000 words in length, depending on the subject, including references. Shorter entries should not exceed 2500 words. Longer entries discussing major works, paradigms, theories, etc., should not exceed 4000 words.

The target audience for the Encyclopedia are researchers, academics, students, policymakers, and practitioners. The Encyclopedia will provide easily accessible entries that will enable users to understand key concepts and contributions in the field. Thus, entries should be written with an academic audience in mind, in a reader-friendly, accessible way with a maximum of 10 references only.

If you are interested in contributing, please respond to this call by email with a brief description of your proposed entry. Please see general guidelines below with a list of topics already submitted to avoid duplication; we welcome additional suggestions. We will respond to your email with more detailed guidelines.

Draft submissions will be accepted until **January 27, 2023** (earlier submissions are welcome), and final submissions expected by March 15, 2023. The expected publication of the Encyclopedia is the second half of 2023.

We hope that you find the prospect of contributing to an Encyclopedia with the ambition of becoming a key reference for scholars, students, and practitioners exciting and would like to join us in this project. We would be delighted to work with you on this important work.

With kind regards from the Editors Audra I Mockaitis (audra.mockaitis@mu.ie) and Lena Zander (lena.zander@fek.uu.se).

GENERAL GUIDELINES:

Each entry will reflect the views of an expert and authoritative author, and will be formatted as follows:

- 1) Start the entry with a short definition and overview of the term/theory/concept based on research (What does it mean?).
- 2) The body of the text should provide a motivation for the importance of the topic and how it has been applied in contemporary research (Why is it important? How has it evolved? What are the debates/controversies? Perhaps there is less research on the topic today, but it has informed the field historically in important ways).

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- 3) Where relevant, include a short description of current trends and developments (Where are we heading?).
- 4) Suggested cross references (Provide at least two to three related terms for the purposes of cross referencing).
- 5) Suggested keywords for indexing purposes (These may also include key authors in the field if the topic is attributable to them directly).

CURRENT TOPICS (contributors should suggest additional topics to these):

Behavioral, Motivational, Cognitive and Metacognitive CQ	Ingroups/outgroups
Biculturalism	Insider status
CAGE framework	Intercultural Communication Skills
Compassion fatigue	Intercultural Communication
Constructive intercultural management	Intercultural training methods
Convergence and Divergence	Interpretive Cross-Cultural Management
Cosmopolitan behavior	Intersectionality
Cosmopolitanism	Intracultural diversity
CQ	Intuition and Culture
Cross-cultural adjustment	Knowledge sharing across cultures
Cross-Cultural Alliances	Linguistic Approaches to Cross-Cultural Management
Cross-cultural competence	Measurement invariance
Crossvergence	Multinational Control
Managing Cultural Diversity at Work	N-Culturalism
Cultural Norms	National institutions and culture
Cultural Sensemaking	Negotiations, international
Cultural Distance	Organizational culture
Cultural risk	Organizational culture change
Culture Shock	Paternalistic leadership
Delineations of culture	Positive Cross-Cultural Management
Diversity management	Reflexivity
Emic-etic distinction	Religiosity
Empathy in Cross-Cultural Communications	Salutogenesis in Cross-Cultural Management
EPRG Model	Social identity
Expatriation	Social Learning Theory
GLOBE Research Program	Team cultural intelligence
GLOBE 2020	Time
Evolution of Hofstede's Model	Third Country Nationals (TCNs)
Host Country Nationals (HCNs)	Third culture kids
Iceberg model of culture	Unconscious bias
Informal Networks	Vulnerable researcher