

programmes, and a total to date of more than 2 million enrolments for Edinburgh MOOCs.

As a member of staff, you will be part of one of the world's leading universities, with 20 Schools spread over 3 Colleges that offer more than 1600 undergraduate and 600 postgraduate programmes to over 41,000 students each year. Professional services are critical to this success as well as our world-class teaching, research and student facilities. In fact, we are one of the top employers in Edinburgh, with over 14,500 people spread across a wide range of academic and supporting roles.

As a world-changing, world-leading university, we offer an exciting, positive, creative, challenging and rewarding place to work. We give you support, nurture your talent, develop and reward success and integrate academic, professional and personal career goals, as well as give your career the benefit of a great and distinguished reputation. In addition, our employees benefit from a competitive reward package and a wide range of staff benefits, which include generous holiday entitlement, a defined benefits pension scheme, staff discounts and much more. Access our [staff benefits page](#) for further information and use our [reward calculator](#) to find out the total value of pay and benefits provided.

The University of Edinburgh holds a Silver Athena SWAN award in recognition of our commitment to advance gender equality in higher education. We are members of the Race Equality Charter and we are also Stonewall Scotland Diversity Champions, actively promoting LGBT equality. The University has a range of initiatives to support a family friendly working environment, including flexible working and childcare vouchers. See our University Initiatives website for further information.

[University Family Friendly Initiatives](#)

Equality Networks:

[Staff Pride Network for LGBT+ colleagues and allies](#)

[Disabled Staff Network](#)

The University of Edinburgh is a charitable body, registered in Scotland, with registration number SC005336.

Apply

Pension Scheme

This role is grade UE08 or UE09 and therefore the post holder is automatically included in membership of the Universities Superannuation Scheme (USS), subject to the USS membership criteria, unless they indicate that they choose not to join the Scheme.

For further information please visit our [Pensions website](#).

Salary

The Lecturer role is grade UE08 and attracts an annual salary of £41,526 too £49,553 for 35 hours per week. The Senior Lecturer is grade UE09 and attracts an annual salary of £52,559 to £59,135 for 35 hours, each week. Salary is paid monthly by direct transfer to your Bank or Building Society account, normally on the 28th of the month. Salaries for part-time staff are calculated on the full-time scales, pro-rata to the Standard Working Week.

The University reserves the right to vary the candidate information or make no appointment at all. Neither in part, nor in whole does this information form part of any contract between the University and any individual.

The Business School

The University of Edinburgh Business School is accredited by the Association to Advance Collegiate Schools of Business (AACSB), the EFMD Quality Improvement System (EQUIS) and the Association of MBAs (AMBA). This triple accreditation highlights the quality of teaching and excellence of research at the School.

The Business School has approximately 100 academic staff who cover the full spectrum of business and management disciplines, organised into six subject groups, each managed by a Head of Group: Accounting and Finance; Entrepreneurship and Innovation; Management Science and Business Economics; Marketing; Organisation Studies; and Strategy. Detailed information can be found at the School website at www.business-school.ed.ac.uk

The School provides a professional and comprehensive support services structure designed to meet the needs of students, academic staff and other stakeholders. We are committed to the delivery of a high quality, corporate service across all our activities, and all new appointments are made with this ethos in mind.

The Business School is committed to equal and fair treatment of all its employees and in recognition of the positive promotion for diversity and gender equality among staff and students, [Athena SWAN](#) granted the Business School a [Bronze Award](#) in 2017.

The outcome of the UK's Research Excellence Framework (REF) 2014 confirmed the excellence of our research. Our GPA of 3.04 ranked us 21st out of 101 UK Business Schools participating in the assessment exercise (up from 35th in RAE 2008). Research Fortnight's measure of research power (which takes into account both the quality and the breadth of the research) placed us in 16th position in the UK, 2nd in Scotland. 71.1% of our research outputs were rated as 'world leading' or 'internationally excellent'.

Our aim is to be respected by academics for the outstanding quality of our scholarship and listened to by practitioners for the relevance of our expertise. A commitment to excellence in research lies at the heart of all we do, and academic staff are expected to be full and active members of the School's research community. Research is, in turn, supported by a generous sabbatical system and as far as possible, teaching activities are organised to protect the time that staff have available for research. The School is actively differentiating itself with recruitment of faculty and major new investment in four new crosscutting interdisciplinary research and engagement 'platforms'.

These areas currently include:

- Strategic Leadership
- Financial Decision Making
- Governance and Accountability
- Business Resilience.

The School is committed to enabling and encouraging our staff and students to forge links with the corporate world at local, national and international levels. The School has a broad portfolio of educational programmes. These include:

- A substantial suite of undergraduate programmes in business with an annual intake of about 280 students and a student population of around 1,000 full-time equivalents.
- A suite of specialist MSc Programmes covering a broad range of topics. A typical cohort size for one of our MSc programmes is around 50-70 students.
- A full-time MBA programme with around 35 students and a 27-month Executive MBA (launched in 2014) with 30 students.
- A PhD programme and an MSc by Research, comprising circa 120 students, on both a full-time or part-time basis.

The School also delivers some executive education, and a considerable expansion in the School's corporate engagement activities is in progress.

The School is conveniently located in the University's central area at 29 Buccleuch Place.

College of Arts, Humanities and Social Sciences (<http://www.ed.ac.uk/arts-humanities-soc-sci>)

The College of Arts, Humanities and Social Sciences is a large and diverse part of the University. Led by Vice-Principal Professor Dorothy Miell, it has 13,800 undergraduates, 5,500 taught postgraduates, 1,300 research students and more than 3,800 academic and professional services staff. The College incorporates 11 Schools (Business; Divinity; Economics; Edinburgh College of Art; Education; Health in Social Sciences; History, Classics and Archaeology; Law; Literatures, Languages and Cultures; Philosophy, Psychology and Language Sciences; and Social and Political Science), the Institute for Advanced Studies in the Humanities and the Centre for Open Learning. The College is located on multiple sites across Edinburgh, with the majority of Schools and College Offices based close to the central George Square area. The College, which is recognised as one of the world's leading centres for the arts, humanities and social sciences in research and teaching, has been growing and investing strongly in recent years.

Research Excellence Framework 2014 (REF2014)

The College operates at the highest levels of international quality across a very wide range of disciplines in the arts, humanities and social sciences and submitted the work of more than 750 staff to 23 Units of Assessment in the Research Excellence Framework 2014. The College achieved a superb result, combining a large-scale, broad and diverse submission with very high quality outcomes: 86% of its research impact and 76% of the overall quality profile were assessed as world-leading (4*) and internationally excellent (3*). Using the widely used Research Power index (which combines the submission's overall score for 3* and 4* work with the volume of staff submitted), 12 of the College's Units were ranked within the top five in the UK, and 18 were ranked first in Scotland. With an assessment of more than 95% at 3* and 4*, we're particularly proud of the outstanding research environment we create for staff and research students.

The University of Edinburgh

For more than four centuries, our people and their achievements have rewritten history time and again. They've explored space, revolutionised surgery, published era-defining books, paved the way for life-saving medical breakthroughs and introduced to the world many inventions, discoveries and ideas from penicillin to Dolly the sheep. We have believed that anything is possible, we still do.

The latest Research Excellence Framework highlighted our place at the forefront of international research. This adds to our international reputation for the quality of our teaching and our student experience excellence. The University is proud of its success with online teaching initiatives, with 2550 students currently studying its online distance learning postgraduate

- Developed successful competence to lead on and teach practical entrepreneurship-related courses on programmes, including new venture creation, at undergraduate and postgraduate levels.
- Evidence of successfully engaging with, and having an impact on outside stakeholders such as policy makers, entrepreneurs, the business community and entrepreneurial student activities.
- Ability and willingness to take on leadership roles with the Business School.
- Experience of and willingness to provide research mentorship to early career staff.
- Evidence of securing research funding.
- Demonstrate ability to work collegially with colleagues.

Desirable:

- Ability to teach and deliver courses on entrepreneurial theory
- Experience of PhD supervision and/or leadership of one or more research projects.
- Experience of academic leadership and management such as running or directing teaching programmes and managing research staff.

It is expected that Lectureship candidates will have the following skills and experience:

Essential:

- A PhD in a relevant area.
- A developed area of relevant entrepreneurship research and achieved more than one high quality publication (equivalent to AJG 3/4).
- Developed successful competence to teach practical entrepreneurship-related courses on programmes, including new venture creation, at undergraduate and postgraduate levels.
- Evidence of engagement and impact on outside stakeholders such as policy makers, entrepreneurs, the business community and entrepreneurial student activities.
- Demonstrate ability to work collegially with colleagues.

Desirable:

- Ability to teach and deliver courses on entrepreneurial theory
- Evidence of ability to win research funding.
- Experience of academic administration.

All appointees will be enrolled under the University's Professional Development Review (PDR) for new lecturers.

http://www.docs.csg.ed.ac.uk/HumanResources/forms/PDR_Scheme_Reviewers_Report.doc

The School will identify a mentor and a reviewer. A review, following the University's procedures, will take place annually.

The post-holder will be deemed to be research-active and will be allocated 40% of time for research, consistent with treatment of research-active faculty across the School.

The Entrepreneurship and Innovation Group

The Entrepreneurship and Innovation Group is one of the six groups in the Business School, and currently numbers 16 full-time and part-time academic staff.

The research interests of the Group can be organised three main areas:

1. Start-up and scale-up development including work on venture planning, pitching, financing, regional entrepreneurship policy, and ecosystem development.
2. The production and use of digital technologies; new business models in the digital economy; challenges to access in the digital economy; and ICT standards and the future of the Internet.
3. Knowledge and learning and their influence on entrepreneurship and innovation, including the development of enterprising individuals, the role of inter-organisational knowledge flows in learning and the development of entrepreneurial organisations, as well as the role of networks in resource acquisition.

Core to our entrepreneurial research is working with the practitioner and policy community in Edinburgh and beyond. The Group, for example, supports various local student based initiatives such as 'make your mark', LaunchEd and the e-club. Given that it is located in a capital city, it further seeks to work with policy makers, locally, nationally and internationally. Staff are encouraged to make positive links with the business community and to support the University's civic engagement agenda which aims to build cohesive links with entrepreneurs, businesses and civil society.

The Group runs high quality courses and degree programmes for undergraduate, MSc and MBA students. With the increasing demands for developing entrepreneurial skills and embedding such skills across the curriculum, the Group has been expanding its teaching portfolio with courses for students studying in the Business School as well as elsewhere within the University.

In particular, the Group launched a new MSc in Entrepreneurship and Innovation in September 2016. The Group also offers a suite of online courses in entrepreneurship and innovation both to Business School students and beyond, at both UG and PG levels. The Group is collaborating with other Schools across the University to run programmes embedding entrepreneurship education. The Group has also developed a number a new courses in entrepreneurship and innovation for the MBA and Executive MBA.

A full list of staff in the Group can be found at: <https://www.business-school.ed.ac.uk/subject-group/entrepreneurship-and-innovation>.

Application Procedure

All applicants should apply online by clicking the apply link at the bottom of this page and submitting an up to date CV. The application process is quick and easy to follow, and you will receive email confirmation of safe receipt of your application. The online system allows you to submit a CV and other attachments.

We anticipate interviews will be held in the week commencing 16th March 2020. You will be notified by email whether you have been shortlisted for interview or not.

The closing date is 5pm on Monday 10th February 2020

Eligibility to Work

In accordance with the Immigration, Asylum and Nationality Act 2006 and Immigration Act 2016 the University of Edinburgh, as an employer, has a legal responsibility to prevent illegal working and therefore must check that all employees are entitled to work in the United Kingdom (UK).

To do so, the University requires to see original documents evidencing right to work in the UK before commencement of employment and this is normally carried out at interview. Details will be provided in any letter of invitation to interview.

For further information on eligibility to work please visit our [eligibility to work webpage](#)

If you are from outside the EEA and not currently eligible to work in the UK, there are visa routes that may be available to you, for example:

1. Tier 1 (Exceptional Talent): If you are an academic in the field of sciences; humanities; engineering; medicine; digital technology; or the arts, it may be possible for you to apply for a Tier 1 (Exceptional Talent) visa. This route requires you to apply to be endorsed as an internationally recognised leader or emerging leader in your particular field by a designated competent body (Arts Council England, British Academy, Royal Academy of Engineering, Royal Society, Tech City UK). However, if you are applying for a senior academic role, e.g. Professor/Reader there is an accelerated route to endorsement. Further information can be found on the [UKVI website](#)
2. Tier 2: The University is a UKVI licensed sponsor and is able to issue a Certificate of Sponsorship (CoS) to successful candidates who are offered highly skilled roles and meet the eligibility criteria. The CoS enables candidates to apply for a Tier 2 (general visa).

Further information about whether you require a visa and other visa routes can be found at: www.gov.uk/check-uk-visa



The University of Edinburgh

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Vacancy Details

Lecturer or Senior Lecturer in Entrepreneurship

Vacancy Ref: : 050889**Closing Date:** : 10-Feb-2020**Contact Person:** : Francis Greene**Contact Number:** : 01316503789**Contact Email:** : francis.greene@ed.ac.uk

The University of Edinburgh Business School is seeking to appoint a Lecturer or Senior Lecturer in Entrepreneurship within its Entrepreneurship and Innovation Group.

The successful applicant will contribute to the objectives of the Group and the Business School by engaging in publishing in front-rank international journals. We are looking to appoint an individual who has a track record of teaching and leading on practical entrepreneurship courses such as new venture creation. However, the successful candidate may be expected to teach on a range of courses to meet the Group's growing portfolio of undergraduate and postgraduate courses.

The candidate may also be asked to take on managerial and administrative duties as directed by the Head of Group.

The University recognises that it may be advantageous for the persons appointed to be able to accept, within reasonable limits, consultancies or other paid employment out with their University appointment. Permission to undertake such activities will not be withheld without good cause, but it is a condition of appointment that such employment may only be undertaken with the express permission of the Head of School.

This is a full-time (35 hours), open-ended appointment.

Informal enquiries may be made to Professor Francis Greene, Entrepreneurship and Innovation Group, via email, francis.greene@ed.ac.uk.

Closing Date: Monday 10 February 2020

Job Details

Job title : Lecturer/Senior Lecturer in Entrepreneurship
 School/Support Department : Business School
 Unit : Entrepreneurship and Innovation
 Line manager : Head of Entrepreneurship and Innovation

Job Description

The University of Edinburgh Business School is seeking to appoint a Lecturer or a Senior Lecturer to its Entrepreneurship and Innovation Group. We are seeking high quality candidates to teach and research in the entrepreneurship field. The successful applicant will contribute to the objectives of the Business School by engaging in research and teaching of the highest quality, and publishing in leading international journals.

Depending on their specific areas of expertise, the successful candidates will be expected to teach across the School's range of MBA, MSc and Undergraduate Programmes, in areas including new venture creation and entrepreneurial management.

From time to time, members of academic staff may be asked to take on managerial and administrative duties, such as leadership of teaching programmes.

The University recognises that it may be advantageous for the persons appointed to be able to accept, within reasonable limits, consultancies or other paid employment out with their University appointment. Permission to undertake such activities will not be withheld without good cause, but it is a condition of appointment that such employment may only be undertaken with the express permission of the Head of School.

This is a full-time, open-ended appointment.

Main Responsibilities

Responsibilities are set annually by the Head of Group in consultation with the member of staff in the Group. They can be expected to range across the following categories:

- Maintain and continue to pursue an active research programme with an emphasis on international excellence and publication in high-quality journals.
- Sustain other research-related contributions through conference papers and presentations, dissemination activities and/or consultancy projects and advice.
- Teach on and, where appropriate, develop and lead programmes under the direction of the Head of the Entrepreneurship and Innovation Group and Head of the Business School.
- Play a significant part in engaging confidently and competently with the world of practice, including teaching on industry-led, project-focused courses.
- Undertake reasonable leadership/administrative/managerial duties within the School under the direction of the Head of School and/or Head of Group and play a full part in the intellectual life of the School.

Planning and Organising

The post holders will be expected to:

1. Organise and carry out their work supervised by their line manager.
2. Effectively assess resource requirements (teaching specific).
3. Motivate, inspire and support people (students, colleagues).
4. Devise and/or manage multiple teaching, learning and assessment activities.

Key Contacts/Relationships

The post holders will need very good interpersonal skills and have the skills to relate well to UG and PG students, academic colleagues and professional services staff.

Person Specification

It is expected that Senior Lectureship candidates will have the following skills and experience:

Essential:

- A PhD in a relevant area.
- A developed area of relevant entrepreneurship research and achieved more than one high quality publication (equivalent to AJG 3/4) [cabs webpage](#)